



GROW YOUR BUSINESS



The Opportunity List

RECENT NEW BUSINESS SUCCESSES

We can solve more of your clients' needs with over 400 classes, many of which are ready for you to issue without referral. Review our recent successes that can help you identify new business opportunities with Travelers.

IL - Recent Successes by Industry and Class

BOP & GL		WORKERS COMP	
APARTMENTS	APARTMENTS MIXED RESIDENTIAL AND COMMERCIAL	FINANCIAL SERVICES	OFFICE -INSURANCE AGENTS
FINANCIAL SERVICES	ACCOUNTANTS AND TAX PREPARERS	GARAGE	GARAGE - BODY REPAIR AND COLLISION
FINANCIAL SERVICES	INSURANCE AGENTS	HEALTHCARE	OFFICE - DENTISTS
HEALTHCARE	CHIROPRACTORS	HEALTHCARE	OFFICE - PHYSICIANS AND SURGEONS
HEALTHCARE	MENTAL HEALTH PROFESSIONALS	PROFESSIONAL SERVICES	OFFICE - LAWYERS
RESTAURANTS	COFFEE, TEA, SMOOTHIE SHOPS	PROFESSIONAL SERVICES	OFFICE -CONSULTANTS - MANAGE
RESTAURANTS	FAST CASUAL RESTAURANTS	RESTAURANTS	BAKERY
SERVICE BUSINESSES	PET CARE, SITTING, BOARDING	RESTAURANTS	RESTAURANT - ALL OTHER FAST FOOD
SERVICE BUSINESSES	PHOTOGRAPHERS/ VIDEOGRAPHERS	RESTAURANTS	RESTAURANT - FAMILY STYLE ALL OTHER
TECHNOLOGY SERVICES	COMPUTER SERVICES	SERVICE BUSINESSES	COIN OPERATED LAUNDRY

AUTO	
CONTRACTORS	CONTRACTORS - CARPET/FLOOR INSTALLATION
FINANCIAL SERVICES	OFFICE -INSURANCE AGENTS
GARAGE	GARAGE - BODY REPAIR AND COLLISION
MANUFACTURERS	MFG - FABRICATED METAL PRODUCTS
PRINTERS AND PUBLISHERS	PRINTERS

Spotlight on Workers Compensation

We are the No. 1 trusted carrier for workers compensation since 2012¹. Here's a few classes to focus on to grow with Travelers!

ELECTRICIANS

PHYSICIANS

DENTISTS

LAWYERS

COFFEE SHOPS

SANDWICH SHOPS

LANDSCAPERS

GENERAL AUTO REPAIR

HR CONSULTANTS

COMPUTER CONSULTANTS & WEB DESIGN

[Click to See How Travelers Can Be the Solution for Your Small Business Clients](#)

The Travelers Indemnity Company and its property casualty affiliates. One Tower Square, Hartford, CT 06183

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1. National Association of Insurance Commissioners, NAIC and Market Share Report.

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